



भारतीय प्रबंध संस्थान कोषिकोड
आई आई एम् कोषिकोड कैम्पस- पी ओ, कोषिकोड -673 570, केरल
INDIAN INSTITUTE OF MANAGEMENT KOZHIKODE
IIM Kozhikode Campus P.O., Kozhikode-673 570, Kerala

Notification No. C-70/2026

Indian Institute of Management Kozhikode invites **online applications** from dynamic, high-caliber, and seasoned professionals for the position of **Senior Advisor (Development)** on a full-time/part-time contractual basis initially for One Year.

Senior Advisor (Development) Post Code: SAD	
No. of vacancies	01 (One)
Consulting/Advisory Fees	Will be commensurate with skills & experience
Qualification: Graduation in any stream.	
Experience: Minimum of 10–15 years of leadership experience in corporate fundraising, institutional advancement, or managing large-scale CSR portfolios.	
Desired Competencies: Exceptional communication, pitching, networking, and proposal writing skills. Familiarity with CRM software and digital fundraising tools is desirable.	
Key Responsibilities: 1. Engaging with institutional faculty to convert research and academic initiatives into fundable corporate proposals. 2. Driving CSR fundraising efforts from large corporates, PSUs, and global foundations. 3. End-to-end writing of grant and project proposals. 4. Developing high-impact marketing and promotional collaterals for fundraising campaigns. 5. Administering funded projects, ensuring compliance, and submitting periodic reports to donors. 6. Overseeing the development and maintenance of a robust fundraising website. 7. Implementing and managing an appropriate CRM tool for donor lifecycle tracking.	
Age Limit: 65 years.	
Method of selection: Interview only	

Instructions:

1. Application is to be submitted **online** from **01.09.2026** to **30.09.2026 (up to 23.59 hours)**. In case of any technical difficulty, candidates are advised to contact cc@iimk.ac.in and hr@iimk.ac.in.
2. Initially the contract will be for a period of 1 year on a full-time/part-time basis, however, it may be extended based on the performance of the candidate/ as per the requirement of the Institute.
3. The candidate will however not have any exclusive right on the clause mentioned at Sl. No. 2 above.
4. For calculation of age, **30.09.2026** ie. the last date of submission of online application will be taken into account.
5. Experience should not include Apprenticeship and Training of any form. Experience is calculated in years/months/days of the same/different organizations worked, added to arrive at total years of service. While doing so, 30 days and 12 months will be taken as one month and one year respectively.
6. Incomplete applications and applications without supporting documents will be summarily rejected.
7. The prescribed essential qualifications are the minimum and mere possession of the same does not entitle candidates to be called for interview. The Selection Committee reserves the right to fix the criteria for selection.

8. Short listed candidates alone will be called for in-person*/Online interview for the post applied.
9. [*- At the time of interview, there will be certificate verification as part of selection process and those candidates, who are not meeting the criteria as fixed, will be rejected from the process of selection, even though they have been called for the interview].
9. Candidates have to bring one of the documents viz, Passport/Electoral Identity Card/Aadhaar Card as proof of their identity at the time of documents verification.
10. Candidates are required to regularly visit our website (www.iimk.ac.in) for getting updates and no correspondence/interim enquiries/telephonic enquiry regarding interview/ selection will be entertained.
11. In the event of any of the particulars declared by the candidate or documents submitted were found to be false, even at a later date, the candidature will be cancelled and will be treated as null & void. The service will be terminated as required.
12. Application of candidates will be rejected if they do not fulfill relevant experience criteria in respective areas and/or if copies of supporting documents are not attached with the application form.
13. Canvassing in any form will be a disqualification.
14. In all matters relating to conduct, selection, appointment and pay, decision of Director (IIMK) shall be final and No Query on the Subject would be entertained.


 Aju John Varghese
 Chief Administrative Officer

Date: 01.09.2026
IIM Kozhikode Campus

IMPORTANT	
Date of opening of online application	01.09.2026 (TUESDAY)
Last date of submission of online application	30.09.2026 (WEDNESDAY)

