



भारतीय प्रबंध संस्थान कोषिकोड
INDIAN INSTITUTE OF MANAGEMENT KOZHIKODE
IIM Kozhikode Campus P.O., Kunnamangalam, Kozhikode,
Kerala State, India – PIN 673570, Tel: 0495 2809160/ 366

No.29-02(02)/2025.IIMK.HR

30.09.2026

Corrigendum to the Notification No.C-66/2026-IIMK.HR dated 27.08.2026

With reference to the above notification, the following Corrigendum are made:

1. The last date of receipt of online applications for the contractual position of Executive (C.A.R.E) **has been extended till 13.10.2026 (upto 05.00 pm)**.
2. Educational qualification criteria mentioned in the above notification may be read as **“Master’s Degree (two-year course) in Management or allied disciplines from a recognized institution/ university”**.

All other matters specified in the original notification remain unchanged.

Candidates who have already applied for the above position need not apply again.

libn
30/09/2026
AO (HR-Staff Matters)





भारतीय प्रबंध संस्थान कोषिकोड

INDIAN INSTITUTE OF MANAGEMENT KOZHIKODE

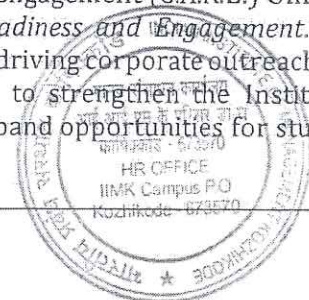
IIM Kozhikode Campus P.O., Kunnammangalam, Kozhikode,
Kerala State, India - PIN 673570, Tel: 0495 2809160/ 366

RECRUITMENT OF EXECUTIVE (C.A.R.E*) ON CONTRACT

Notification No. C-66/2026-IIMK.HR

Applications are invited for the filling of contractual position of Executive (*Corporate Access, Readiness and Engagement i.e. C.A.R.E) at Indian Institute of Management Kozhikode.

Position	Executive (C.A.R.E)
No. of Vacancies	03 (Three)
Essential Qualification & Experience	• Master's Degree (two-year full-time programme) in Management or allied disciplines from a recognized institution/university. • Minimum of 7 years of experience in sales or business development. Experience in corporate relationship management or key account management is preferred. Candidates with experience in the education, banking, financial services, or hospitality sectors involving high-value client engagement, customer acquisition, and relationship management will be preferred. • Excellent communication and interpersonal skills, with the ability to engage with diverse audiences and build rapport with prospective recruiters. • Proven track record of achieving targets and driving results in a competitive environment. • Proficiency of MS Office suite and CRM software (e.g., Salesforce, Hub Spot, LinkedIn, etc.). • Flexibility to work evenings and weekends, as needed, to accommodate events and outreach activities.
Duties and responsibilities	Key Responsibilities: 1. Cultivate and maintain relationships with hiring managers and HR in various organizations. 2. Plan and execute marketing and promotional campaigns, both online and offline, to raise awareness of the institution's offerings/talents and attract potential recruiters. 3. Coordination and collaboration with other stakeholders. 4. Extensive travelling to meet corporate HR team on regular basis.
Consolidated Monthly Remuneration	Rs. 75,000 – Rs.1,00,000/- (As decided by the selection committee based on experience & competence).
Position Over view	We are seeking a motivated and dynamic professional to join the Corporate Access, Readiness and Engagement (C.A.R.E.) Office as <i>Executive – Corporate Access, Readiness and Engagement</i> . The incumbent will be responsible for driving corporate outreach and business development initiatives to strengthen the Institute's engagement with industry and expand opportunities for student placements.



	The role involves identifying and developing relationships with prospective recruiters, engaging with corporate HR and business leaders, understanding organizational hiring requirements, and positioning the Institute's talent and programmes to potential employers. The incumbent will also be responsible for nurturing long-term corporate partnerships, coordinating recruitment-related engagement activities, and supporting marketing and promotional initiatives to enhance the Institute's visibility among recruiters. The position requires excellent communication and relationship management skills, a proactive approach to business development, and the ability to work collaboratively with internal and external stakeholders in a dynamic, target-oriented environment.
Location	Based out of IIM Kozhikode - Kozhikode Campus/Kochi Campus
Maximum Age Limit	40 years
Date & Time of Interview	To be announced

Note: This job description is intended to convey information essential to understanding the scope of the position and is not exhaustive. Duties and responsibilities may be amended, as required, per the institution's needs.

General Information and Conditions:

1. Interested and eligible candidates may submit applications online at <https://iimk.ac.in/> latest by **5:00 pm of 16.09.2026**.
2. Candidates are requested to upload their photograph, certificates, CV and signature, as per the format prescribed in the online portal.
3. Candidates, who have submitted their applications, are advised to visit our website/ check their emails regularly, for getting update regarding interview schedule, if any.
4. **The engagement to the above position will purely be on contract basis for a period of one year and further extension/s, if any will be depending upon the performance/administrative requirements.**
5. Based on details submitted in the application, candidates will be shortlisted for selection process and interview.
6. Eligible applications would be screened and only shortlisted candidates will be interviewed. Time slots will be communicated by e-mail.
7. **If selected, engagement will be subject to verification of all certificates and experience at the time of joining.**
8. Canvassing in any form and/or bringing in any influence, political or otherwise will automatically disqualify the candidate for the position.
9. Decision of the Director, IIMK regarding the selection shall be final.

Last date for online application is 5:00 p.m. of 16.09.2026

Dated: 27.08.2026



[Signature]
27/08/2026
Administrative Officer (HR-Staff Matters)